6 May 2009

FULL YEAR RESULTS
EXCELLENT PERFORMANCE IN A CHALLENGING ENVIRONMENT

Pets at Home, the UK’s leading specialist retailer of pet foods and pet products, today announces its results for the 52 weeks to 26 March 2009.

- Like for like sales up 7.5%
- 29% increase in Profit Before Tax*
- 19 new stores opened bringing the total number to 232
- Online sales growing strongly

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<thead>
<tr>
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<th>52 weeks to 26 March 2009**</th>
<th>52 weeks to 27 March 2008</th>
<th>% change</th>
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</thead>
<tbody>
<tr>
<td>Turnover</td>
<td>£404,252</td>
<td>£354,645</td>
<td>14.0%</td>
</tr>
<tr>
<td>EBITDA*</td>
<td>£70,047</td>
<td>£60,709</td>
<td>15.4%</td>
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<tr>
<td>Profit Before Tax*</td>
<td>£39,998</td>
<td>£30,943</td>
<td>29.3%</td>
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<tr>
<td>Operating margin*</td>
<td>15.0%</td>
<td>14.9%</td>
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<tr>
<td>Store numbers</td>
<td>232</td>
<td>213</td>
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*before goodwill amortisation and exceptional items
**unaudited

Matthew Davies, Chief Executive of Pets at Home commented:

“2008 was another strong year for Pets at Home. Despite unprecedented economic headwinds, we worked hard to delight our customers with the quality, innovation and value for money of our products.”

“We enter the current year with caution, but our strong market position and track record of growth, gives us confidence.”
Chief Executive’s Review

Operational performance:

We continued our strategy of taking the Pets at Home experience to more people with the opening of 19 new stores, bringing our total portfolio to 232. During the year we also opened aquatic centres in 6 of our stores, bringing the total to 10. We also opened 9 new Companion Care in-store veterinary practices during the year, bringing the total to 51. The existing veterinary practices performed well, with like-for-like fee income growth of 7%.

We have now trained 600 of our store colleagues as Suitably Qualified Persons enabling them to sell a range of de-regulated veterinary medicines, including flea and worm treatments, investing some £0.5m in this process. This major strategy was praised by the judges of the Retail Week Awards, who named it the Customer Service Initiative of the Year 2009.

We are particularly pleased with the performance of our own label ranges across our food and accessory categories. Using brands such as Boutique and Willows we are delivering an accessory offer that is now significantly differentiated from the competition. In food, our key own brands, Complete, Purely and Wainwrights are growing their share of our business; we have launched 208 new products across these food brands alone over the last year.

We recently celebrated the first full year of fundraising for Support Adoption for Pets, our charitable foundation which aims to promote and encourage the re-homing of pets. During the year we raised an amazing £650,000 and re-homed over 40,000 pets. The success of Support Adoption is testament to the dedication and passion of our colleagues. I thank them for their contribution over the past year to our continued success.

Financial review:

For the 52 weeks ended 26 March 2009 sales increased by 14.0% to £404.3m (2008: £354.6m) with like for like sales growth of 7.5%.

Operating profit before exceptional items and goodwill amortisation increased by 14.1% to £60.5m (2008: £53.0m) and profit before tax, exceptional items and goodwill amortisation increased by 29.3% to £40.0m (2008: £30.9m). Operating margins increased to 15.0% (2008: 14.9%).

EBITDA increased by 15.4% to £70.0m (2008: £60.7m), contributing to strong cash generation.
Outlook:

Given the unprecedented economic backdrop, we are planning for a challenging year ahead. We will continue to deliver innovation and value in our products and services and work hard to attract more and more customers to Pets at Home.

ENDS

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About Pets at Home:

Pets at Home is the UK’s leading specialist retailer of pet food, pet related products and accessories; they also sell fish and small animals. The company was established in 1991 and currently operates from 233 stores, totaling 2.1m sq ft. with 4,200 colleagues.

In addition to the retail outlets, Pets at Home currently operates 51 veterinary surgeries on a joint venture basis under the brand name Companion Care.

Pets at Home was the subject of a Bridgepoint backed buyout in July 2004.

www.petsathome.com